

Temwa Fundraising and Events Co-ordinator Job Description

Job Details

Location: Temwa Office, Portland Square, Bristol

Start Date: January 2024

Duration of work: Part time 2 days a week

Salary: £22,000 per annum, pro rata

Job Description

The Fundraising and Events Co-ordinator position is a part time role supporting the Fundraising Team within Temwa. The role will work alongside the Fundraising & Communications Manager, Communications Officer and Managing Director to assist with fundraising including events, supporter care and administration. The role will be line managed by the Fundraising & Communications Manager. Key duties will include:

- Helping develop Temwa's individual giving work including appeals, events and festivals
- Ensuring the smooth running of Temwa's supporter care systems
- Supporting the Fundraising Team with day to day administration

The role may include some management of volunteers and liaison with external companies and contractors. The role will entail some work at events in the future so working hours will occasionally include evenings and/or weekends.

About Temwa

We are a small but impactful Bristol based International Development charity. We partner with communities in Malawi, supporting local people to end poverty and transform their own futures. We also inspire local communities in the UK to help bring about this change. *Temwa* means 'love, within a community,' in the language of Tumbuka.

Temwa draws on almost 20 years experience working with remote communities in Malawi to understand that many of the challenges faced by poor rural communities are linked and mutually reinforcing. To make a lasting change, we adopt a community driven approach and work through local structures to tackle the various causes of poverty simultaneously, not just symptoms.

We have a highly skilled team of over 25 employees in Malawi implementing this work, based out of two offices in the Northern Region. Our UK office, based in central Bristol, comprises a small fundraising and operations team of just seven staff (most of which are part time) and a wider family of volunteers and supporters committed to achieving this goal.

Key Duties

Fundraising:

Develop and implement an outreach and supporter care plan to reach targets for fundraising income from individuals, including acquisition, supporter care and retention. This work will include working with the Fundraising and Communications Manager, volunteers, external suppliers and contractors to:

- Provide outstanding supporter care to challenge and individual event participants ensuring they have the best possible experience of their engagement with Temwa and become long-term supporters.

- Work with the Fundraising & Communications Manager (FCM) to plan a programme of individual and team challenges and ensuring they meet targets – including promoting places available, finding participants and supporting them to raise sponsorship for Temwa.
- Work with the FCM to recruit volunteers to the annual Festivals we attend and support with logistics.
- Work with the Communications Officer (CO) to ensure all events receive the promotion they need to reach their target.
- Keep regular communication with the CO to plan and regularly adjust that plan.
- Plan and work with a team & external suppliers on special events such as the Annual Christmas Party, including managing ticket sales, securing raffle and auction prizes and arranging logistics.
- Working with the FCM on the stewardship and support our individual supporters including our monthly and appeal donors.
- Supporting the Fundraising Team in keeping accurate and up to date records on our database Etapestry of all supporters.

Managing volunteers:

- Managing volunteers as required (including at events and festivals) , creating work plans and ensuring that they are reaching targets & goals set.
- Providing ongoing support and guidance for volunteers.

Strategy, Policies & Procedures:

- Contributing, as part of the staff team, to the development of policies and procedures for the organisation.
- Looking at systems used and suggesting changes to improve the efficiency of our fundraising and administrative activities.
- Inputting into Temwa's broader fundraising strategy development and planning with the Fundraising & Communications Manager.

Experience, knowledge and attributes required:

Essential:

- A very strong performance ethic, driven and motivated towards the achievement of targets
- Meticulous attention to detail
- Experience of working on and managing events
- Ability to put the supporter at the centre of everything we do, providing them with the best possible experience
- Proven ability to develop relationships with people from a wide variety of backgrounds
- Experience of fundraising in either a formal or informal setting
- Strong IT skills, including Excel
- Excellent written and verbal communication skills
- Ability to follow and design new administrative systems

Desirable:

- Experience of working or volunteering with NGOs or charities
- Experience of CRM and finance databases
- Experience of volunteering or managing volunteers in a charity context

How to Apply

To apply, please send a CV (2 page maximum) and covering letter explaining how you feel you can meet the requirements of the role (2 page maximum) to sally@temwa.org

Closing Date Thursday 20th November 9am

Interviews to be held w/c 27th November or 4th December